



FOR IMMEDIATE RELEASE:
January 23, 2024

NAI Columbia Announces December 2023 Transactions

Columbia, SC –

Sales:

- Jeff Hein, SIOR and Will DuPree represented Parklane Partners, LLC in the purchase of 7909 Parklane Road for \$3,450,000. Hein and DuPree will represent Parklane Partners in the leasing of the newly acquired office building. The four-story class A multi-tenant office building is $\pm 115,108$ square feet and has 2,000 to 98,000 square feet available for lease. The building is located immediately off Interstate 277 and conveniently accessible to the Central Business District, Columbia Metropolitan airport, and close proximity to numerous residential areas. Richland County Recreation Commission is located one mile from the facility as well.
- Patrick Palmer, CCIM & Bobby Balboni, CCIM represented the purchaser of 7.78 acres of land for \$2,100,000 located at the Hardscrabble Road & Lee Road intersection. The site will be developed into multiple parcels with a wide range of users. Development of the site is slated to begin in early 2024.
- NAI Columbia is pleased to announce the facilitation of the \$4,400,000 sale of a large parcel of undeveloped land at 310 Killian Road by Bobby Balboni, CCIM and Patrick Palmer, CCIM. Less than eight miles from Scout Motors development, the property is located in the northeast of Richland County along I77. Inspired by Richland County's evolution over the years, long-time owner Deborah Dillon of Phoenix Family Partners enlisted Balboni and Palmer to craft and implement a land use strategy aligning with the community's current needs, leading to the execution of the sale. "Palmer and Balboni worked for several years to study the market, develop a plan, secure the needed zoning and overcome other challenges to ultimately find the right buyer for the property," said Dillon. Spanning ± 161.81 acres in total, the expansive site holds potential mixed-use development. This future development has the capacity to not only enhance the community but also contribute to the area's already surging popularity.



- Ben Kelly, CCIM, Patrick Chambers, John Gregory, PE, CCIM, Bill Lamar, & Tristan Lee partnered up to sell 101 Hermitage Road. The property is a 2.12 acre tract of land and it sold for \$450,000.
- Tom Milliken, Tombo Milliken, and Nelson Weston, sold ±430 acres of land in Manning, South Carolina. The property is located at 260 Kings Road and it sold for \$1,850,000.
- John Gregory, PE, CCIM, Bill Lamar, & Tristan Lee sold 1025/1035 Dreyfuss Road. The property is a 22,000 SF industrial space near Downtown Columbia and it sold for \$1,200,000.
- NAI Columbia's Milliken Land Team consisting of Tom Milliken, Tombo Milliken, and Nelson Weston, sold ±262 acres of land in Blythewood, South Carolina off Swygert Road for \$2,000,000. Mungo homes was the purchaser and plans to develop 400+ single family homes.

Leases:

- John Gregory, PE, CCIM, Bill Lamar, & Tristan Lee leased 2,800 SF of space to Soda City Glass located at 1053 Sunset Blvd in West Columbia, SC
- John Gregory, PE, CCIM, Bill Lamar, & Tristan Lee leased 1035 Dreyfuss Road to Dana Safety Supply.
- Bobby Balboni, CCIM & Patrick Palmer, CCIM leased 1,500 SF of retail space in the Village at Sandhill.
- Jeff Hein, SIOR & Will DuPree leased ± 3,150 SF of office space in the Landmark Business Park to Southern Dental Alliance

About NAI Columbia

NAI Columbia is a full-service commercial real estate firm located in Columbia, South Carolina, providing customized brokerage, property management, project management, development, research, and consulting services throughout the Columbia, S.C., region and beyond. NAIC is broker-owned with over 200 years of combined local experience among its partners. Founded in 2019, the firm is a partnership between NAI Earle Furman in Greenville, S.C., along with eight local principals that served as senior brokers with NAI Avant, which derived from national real estate developer Edens and Avant, before its sunsetting and reformation as NAI Columbia under new leadership and a new company structure. NAIC is a member of the NAI Global commercial real estate network



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